

IR 12/13

Copel's electricity sales to final customers grew by 9.3% in 1H13

This report analyzes the performance of Copel's electricity market between January and June 2013 and all comparisons refer to the same period in 2012.

Copel's electricity sales to final customers, composed by Copel Distribuição's sales in the captive market and Copel Geração e Transmissão's sales in the free market, increased by 9.3% between January and June. The captive market consumed 11,379 GWh, 2.0% down, while Copel Geração e Transmissão's free market sales grew by 212.7%, reaching 2,025 GWh in the same period.

	Energy Sold (GWh)								
	1Q13	1Q12	%	2Q13	2Q12	%	1H13	1H12	%
Captive Market - Copel Distribuição	5,776	5,912	(2.3)	5,603	5,705	(1.8)	11,379	11,617	(2.0)
Free Customers - Copel GeT	1,009	319	216.3	1,016	329	209.3	2,025	648	212.7
Energy Supply	6,785	6,231	8.9	6,619	6,033	9.7	13,404	12,265	9.3

Captive Market – Copel Distribuição

The residential segment consumed 3,396 GWh, 4.6% up, chiefly due to the 3.7% increase in the number of residential customers, and the 1.0% upturn in average consumption, due to the higher income and the maintenance of high employment levels in the period. At the end of June, this segment accounted for 29.8% of Copel's captive market, totaling 3,250,753 residential customers.

The industrial segment consumed 3,242 GWh, 12.3% down, chiefly due to the migration of large industrial customers to the free market. At the end of the period, this segment represented 28.5% of Copel's captive market, with the company supplying power to 90,472 industrial customers.

The commercial segment consumed 2,551 GWh, 0.8% up. At the end of June, this segment represented 22.4% of Copel's captive market, with the company supplying power to 332,585 customers.

The rural segment consumed 1,072 GWh, growing by 2.2%, mainly due to the strong performance of agribusiness in the State of Paraná in the first half of 2013. At the end of June, this segment represented 9.4% of Copel's captive market, with the company supplying power to 367,741 rural customers.

Other segments (public agencies, public lighting, public services and own consumption) consumed 1,118 GWh, 2.3% up in the period. These segments jointly account for 9.9% of Copel's captive market, totaling 55,019 customers at the end of the period.

The following table shows captive market trends by consumption segment:

	Number of Customers/ Agreements			Energy Sold (GWh)					
	Jun/13	Jun/12	%	2Q13	2Q12	%	1H13	1H12	%
Residential	3,250,753	3,135,696	3.7	1,670	1,594	4.8	3,396	3,247	4.6
Industrial	90,472	83,186	8.8	1,640	1,860	(11.8)	3,242	3,696	(12.3)
Commercial	332,585	323,493	2.8	1,227	1,208	1.6	2,551	2,532	0.8
Rural	367,741	376,473	(2.3)	500	496	0.8	1,072	1,049	2.2
Other	55,019	52,585	4.6	565	547	3.3	1,118	1,093	2.3
Captive Market	4,096,570	3,971,433	3.2	5,603	5,705	(1.8)	11,379	11,617	(2.0)

Copel Distribuição - Grid Market (TUSD)

Copel Distribuição's grid market, comprising the captive market, concessionaires and licensees in the State of Paraná, and all free consumers within the Company's concession area, grew by 3.3%, as shown in the following table:

	Number of Customers/ Agreements			Energy Sold (GWh)					
	Jun/13	Jun/12	%	2Q13	2Q12	%	1H13	1H12	%
Captive Market	4,096,570	3,971,433	3.2	5,603	5,705	(1.8)	11,379	11,617	(2.0)
Concessionaires and Licensees	4	4	-	169	160	5.0	326	310	5.0
Free Customers*	114	54	111.1	1,137	767	48.2	2,084	1,420	46.8
Mercado Fio	4,096,688	3,971,491	3.2	6,909	6,632	4.2	13,789	13,347	3.3

* All free customers served by Copel GeT and other suppliers at the Copel DIS concession area.

Copel's Consolidated Market

The following table shows Copel's total electricity sales broken down between Copel Distribuição and Copel Geração e Transmissão:

	Number of Customers/ Agreements			Energy Sold (GWh)						
	Jun/13	Jun/12	%	2Q13	2Q12	%	1H13	1H12	%	
Copel DIS										
Captive Market	4,096,570	3,971,433	3.2	5,603	5,705	(1.8)	11,379	11,617	(2.0)	
Concessionaries and Licensees	4	4	-	169	160	5.0	326	310	5.0	
CCEE (MCP)	-	-	-	44	21	111	44	21	110.8	
Total Copel DIS	4,096,574	3,971,437	3.2	5,816	5,886	(1.2)	11,749	11,948	(1.7)	
Copel GeT										
CCEAR (Copel DIS)	1	1	-	202	316	(36.0)	433	662	(34.6)	
CCEAR (other concessionaries)	36	37	(2.7)	1,529	3,287	(53.5)	3,213	6,799	(52.7)	
Free Customers	29	14	107.1	1,016	329	209.3	2,025	648	212.7	
Bilateral Agreements *	21	3	600.0	1,203	299	302.7	2,602	548	375.0	
CCEE (MCP)	-	-	-	19	45	(57.6)	1,809	45	-	
Total Copel GeT	87	55	58.2	3,969	4,276	(7.2)	10,082	8,702	15.9	
Total Copel Consolidated	4,096,661	3,971,492	3.2	9,785	10,162	(3.7)	21,831	20,650	5.7	

Note: Not considering the energy from MRE (Energy Relocation Mechanism).

CCEE: Electric Power Trade Chamber

CCEAR: Energy Purchase Agreements in the Regulated Market

MCP: Short Term Market

*Includes Short Term Sales Agreements

Curitiba, July 30, 2013

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