

Copel's electricity sales to final customers grew 5.0% until September 2012

The following analysis refers to Copel's power market performance consolidated between January and September 2012 compared to the same period of 2011.

Copel's electricity sales to final customers, composed by sales from Copel Distribuição captive market and Copel Geração e Transmissão free market increased 5.0% between January and September of 2012. The captive market consumed 17,396 GWh, growing by 3.2%, while Copel Geração e Transmissão's free market has grown 49.1%, reaching 1,029 GWh in the same period.

	Sold Energy (GWh)					
	3Q12	3Q11	%	9M12	9M11	%
Captive Market - Copel Distribuição	5,725	5,635	1.6	17,396	16,858	3.2
Free Customers - Copel GeT	381	241	58.1	1,029	690	49.1
Energy Supply	6,106	5,876	3.9	18,425	17,548	5.0

Captive Market – Copel Distribuição

The industrial segment, which represented 32.4% of Copel's captive market, consumed 5,632 GWh, growing by 0.5% year to date. This result was due to the higher number of customers, which totaled 84,887 by the end of September.

The residential segment consumed 4,867 GWh, a growth of 3.8%, led by the higher credit and income growth. At the end of September 2012, this segment represented 28.0% of Copel's captive market consumption, with the company supplying power to 3,169,888 residential customers.

The commercial segment consumed 3,749 GWh, a growth of 4.8%, due to increasing sales from retailers in the concession area. At the end of the period, this segment represented 21.5% of Copel's captive market consumption, with the company supplying power to 326,225 captive commercial customers.

The rural segment consumed 1,512 GWh, growing by 8.0%, mainly due to the higher agricultural exports from the State of Paraná. This segment represented 8.7% of Copel's captive market consumption at the end of September, with the company supplying power to 374,759 rural customers.

Other segments (public agencies, public lighting, public services and own consumption) consumed 1,636 GWh, up 3.2% in the period. These segments represented 9.4% of Copel's captive market consumption, totaling 53,507 customers at the end of the period.

The following table shows the captive market for each consumption segment:

	Number of Customers/ Agreements			Energy sold (GWh)					
	Sep/12	Sep/11	%	3Q12	3Q11	%	9M12	9M11	%
Industrial	84,887	78,107	8.7	1,882	1,930	(2.5)	5,632	5,604	0.5
Residential	3,169,888	3,065,136	3.4	1,620	1,587	2.1	4,867	4,690	3.8
Commercial	326,225	325,862	0.1	1,217	1,149	5.9	3,749	3,578	4.8
Rural	374,759	364,308	2.9	463	436	6.2	1,512	1,401	8.0
Other	53,507	51,076	4.8	543	533	1.9	1,636	1,585	3.2
Captive Market	4,009,266	3,884,489	3.2	5,725	5,635	1.6	17,396	16,858	3.2

Grid Market (TUSD) - Copel Distribuição

Copel Distribuição's grid market, comprising the captive market, concessionaries and licensees (other utilities within the State of Paraná) and all free customers within the Company's concession area, grew 1.8%, as shown by the following table:

	Number of Customers / Agreements			Energy sold (GWh)					
	Sep/12	Sep/11	%	3Q12	3Q11	%	9M12	9M11	%
Captive Market	4,009,266	3,884,489	3.2	5,725	5,635	1.6	17,396	16,858	3.2
Concessionaries and licensees	4	4	-	162	149	8.7	472	447	5.7
Free Customers*	64	30	113,3	785	818	(4,0)	2.205	2.409	(8.5)
Grid Market	4,009,334	3,884,523	3.2	6,672	6,602	1.1	20,073	19,714	1.8

* All free customers served by Copel GET and other suppliers at the Copel DIS concession area. At the end of 2011, two major free customers migrated to the basic transmission network.

Copel's Consolidated Market

The following table shows Copel's total energy sales through Copel Distribuição and Copel Geração e Transmissão:

	Number of Customers / Agreements			Energy sold (GWh)					
	Set/12	Set/11	%	3Q12	3Q11	%	9M12	9M11	%
Copel DIS									
Captive Market	4,009,266	3,884,489	3.2	5,725	5,635	1.6	17,396	16,858	3.2
Concessionaries and licensees	4	4	-	162	149	8.7	472	447	5.7
CCEE (MCP)	-	-	-	14	78	(82.1)	37	242	(84.7)
Total Copel DIS	4,009,270	3,884,493	3.2	5,901	5,862	0.7	17,905	17,547	2.0
Copel GeT									
CCEAR (Copel DIS)	1	1	-	323	330	(2.1)	985	987	(0.2)
CCEAR (other concessionaries)	37	36	2.8	3,356	3,492	(3.9)	10,155	10,464	(3.0)
Free Customers	15	8	87.5	381	241	58.1	1,029	690	49.1
Bilateral agreements *	3	2	50.0	321	262	22.5	869	791	9.9
CCEE (MCP)	-	-	-	43	88	(51.1)	88	113	(22.1)
Total Copel GeT	56	47	19.1	4,424	4,413	0.2	13,126	13,045	0.6
Total Copel Consolidated	4,009,326	3,884,540	3.2	10,325	10,275	0.5	31,031	30,592	1.4

Note: Not considering the energy from MRE (Energy Relocation Mechanism).

CCEE: Electric Power Trade Chamber

CCEAR: Energy Purchase Agreements in the Regulated Market

MCP: Short Term Market

*Includes Short Term Sales Agreements

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Sincerely,

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