

## IR COPEL 06/12

### Copel's electricity sales to final customers grows by 7.3% during 1Q12

The following analysis refers to Copel's power market performance consolidated between January and March 2012 compared to the same period of 2011.

Copel's electricity sales to final customers, composed by sales from Copel Distribuição captive market and Copel Geração e Transmissão free market increased 7.3% between January and March of 2012. The captive market consumed 5,912 GWh, growing by 6.0%, while Copel's GeT free market has grown 37.8%, reaching 319 GWh in the same period.

#### Captive Market – Copel Distribuição

The industrial segment consumed 1,835 GWh, growing by 4.0% year to date. This result reflected (i) the higher industrial production in the State of Paraná, especially in the edition and printing, oil refining and production of ethanol, wood and food sectors, and (ii) the number of customers expansion due to reclassifications made in the period. At the end of March, this segment represented 31.0% of Copel's captive market consumption, with the company supplying power to 82,849 captive industrial customers.

The residential segment consumed 1,654 GWh, a growth of 6.5%, fueled by the higher credit and income growth. At the end of March 2012, this segment represented 28.0% of Copel's captive market consumption, with the company supplying power to 3,119,325 residential customers.

The commercial segment consumed 1,324 GWh, a growth of 7.3%, due to increasing sales from retailers in the concession area. At the end of the period, this segment represented 22.4% of Copel's captive market consumption, with the company supplying power to 321,446 captive commercial customers.

The rural segment consumed 553 GWh, growing by 9.6%, due to the higher agricultural output in the State of Paraná and reclassifications on the captive customers base in the period. This segment represented 9.4% of Copel's captive market consumption at the end of the period, with the company supplying power to 377,079 rural customers.

Other segments (public agencies, public lighting, public services and own consumption) consumed 546 GWh, up 4.9% in the period. These segments represented 9.2% of Copel's captive market consumption, totaling 52,008 customers at the end of the period.

The following table shows the captive market for each consumption segment:

	Number of customers			Energy sold (GWh)		
	Mar/12	Mar/11	%	1Q12	1Q11	%
Industrial	82,849	70,137	18.1	1,835	1,765	4.0
Residential	3,119,325	2,992,852	4.2	1,654	1,553	6.5
Commercial	321,446	312,619	2.8	1,324	1,234	7.3
Rural	377,079	366,488	2.9	553	505	9.6
Other	52,008	50,139	3.7	546	520	4.9
<b>Captive Market</b>	<b>3,952,707</b>	<b>3,792,235</b>	<b>4.2</b>	<b>5,912</b>	<b>5,577</b>	<b>6.0</b>

## Grid Market (TUSD) - Copel Distribuição

Copel Distribuição's grid market, comprising the captive market, concessionaries and licensees (other utilities within the State of Paraná) and all free customers within the Company's concession area, grew 3.0%, as the following table:

	Number of customers / Agreements			Energy sold (GWh)		
	Mar/12	Mar/11	%	1Q12	1Q11	%
Captive Market	3,952,707	3,792,235	4.2	5,912	5,577	6.0
Concessionaries and licensees	4	4	-	155	146	6.5
Free Customers*	42	30	40.0	652	804	(18.9)
<b>Grid Market</b>	<b>3,952,753</b>	<b>3,792,269</b>	<b>4.2</b>	<b>6,719</b>	<b>6,527</b>	<b>3.0</b>

\* All free customers served by Copel GeT and other suppliers at the Copel DIS concession area.

## Copel's Consolidated Market

The following table shows Copel's total energy sales through Copel Distribuição and Copel Geração e Transmissão:

	Number of customers / Agreements			Energy sold (GWh)		
	Mar/12	Mar/11	%	1Q12	1Q11	%
<b>Copel DIS</b>						
Captive Market	3,952,707	3,792,235	4.2	5,912	5,577	6.0
Concessionaries and licensees	4	4	-	155	146	6.5
CCEE (MCP)	-	-	-	5	18	(75.3)
<b>Total Copel DIS</b>	<b>3,952,711</b>	<b>3,792,239</b>	<b>4.2</b>	<b>6,072</b>	<b>5,741</b>	<b>5.8</b>
<b>Copel GeT</b>						
CCEAR (Copel DIS)	1	1	-	347	335	3.6
CCEAR (other concessionaries)	37	36	2.8	3,512	3,553	(1.2)
Free Customers	14	8	75.0	319	231	37.8
Bilateral agreements*	2	2	-	249	266	(6.5)
CCEE (MCP)	-	-	-	-	6	-
<b>Total Copel GeT</b>	<b>54</b>	<b>47</b>	<b>14.9</b>	<b>4,427</b>	<b>4,391</b>	<b>0.8</b>
<b>Total Copel Consolidated</b>	<b>3,952,765</b>	<b>3,792,286</b>	<b>4.2</b>	<b>10,499</b>	<b>10,132</b>	<b>3.6</b>

Note: Not considering the energy from MRE (Energy Relocation Mechanism).

CCEE: Electric Power Trade Chamber

CCEAR: Energy Purchase Agreements in the Regulated Market

MCP: Short Term Market

\*Includes Short Term Sales Agreements

Curitiba, May 02, 2012.

Sincerely,

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