



1H13 Results

Luiz Eduardo Sebastiani, CFO

Vlademir Daleffe, CDO

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Highlights

- ▶ Net income of R\$ 650 million
- ▶ Reduction in discretionary costs
- ▶ Contribution of R\$ 342 million from energy development account (CDE) funds (Decree 7.945)
 - ↳ Cover of costs: Energy and Charges.
- ▶ Contribution of R\$ 228 million (CVA positive result)
 - ↳ CVA positive balance (Tariff increase).
- ▶ Anticipation of R\$ 135 million from CDE (Dispatch 1.711)
 - ↳ Tariff discounts - Decree 7.891
- ▶ Tariff increase
 - ↳ Partial deferral of tariff and CVA.
- ▶ New acquisitions

CDE funds – Decree 7.945

Transfer of funds from CDE to cover costs arising from:

Energy
<ul style="list-style-type: none"> • Involuntary exposure (quotas) • Hydrological risk (quotas) • Energy acquisition cost (CVA)

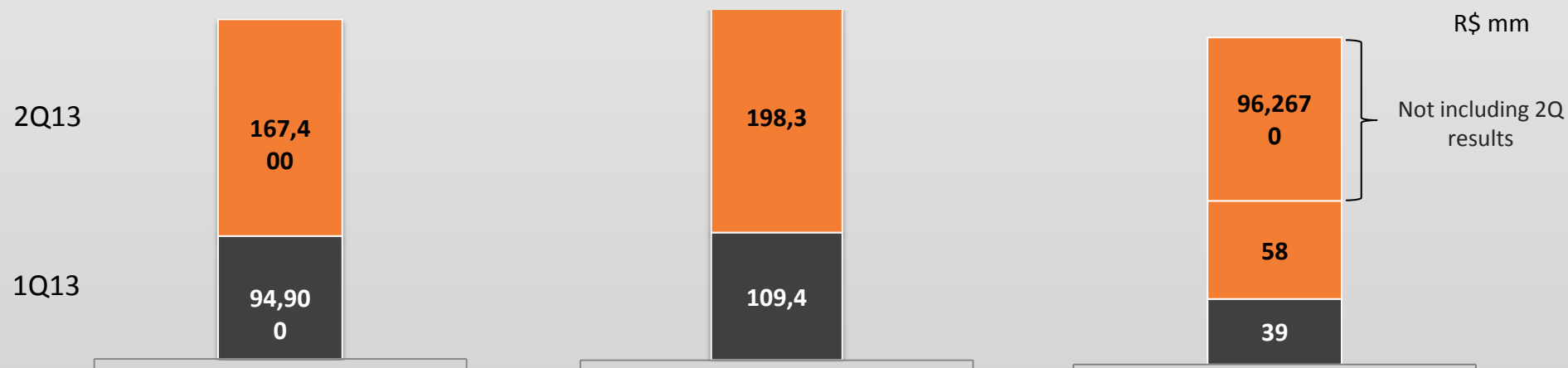
Charges
<ul style="list-style-type: none"> • ESS (dispatch of thermal plants out of order of priority) • ESS (acquisition of energy – CVA)

Tariff discounts
<ul style="list-style-type: none"> • Coverage of discounts on tariffs • Monthly amount: R\$19.3 million

1H13 R\$ 262.3 million

R\$ 307.7 million

R\$ 192.5 million



- ▶ Funds recorded (energy + charges): R\$ 593.0 million.
- ▶ More R\$ 23 million were recorded in provision for adjustment in the following quarter.
- ▶ Tariff discounts in 2Q13: anticipation of R\$ 134.8 million in May referring to the period from May to November 2013 (Aneel Dispatch 1.711/13).

Operating Revenue

Electricity sales to final customers

Electricity sales to distributors

Use of transmission grid

Other operating revenue

1H13/ 1H12 +27.8%

+25.9%

-31.9%

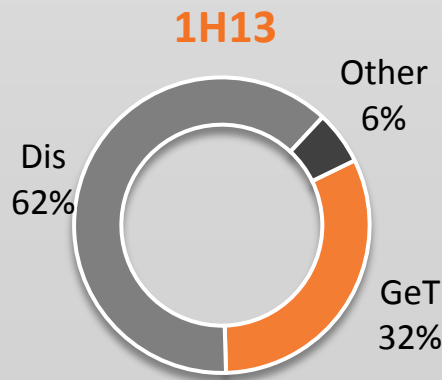
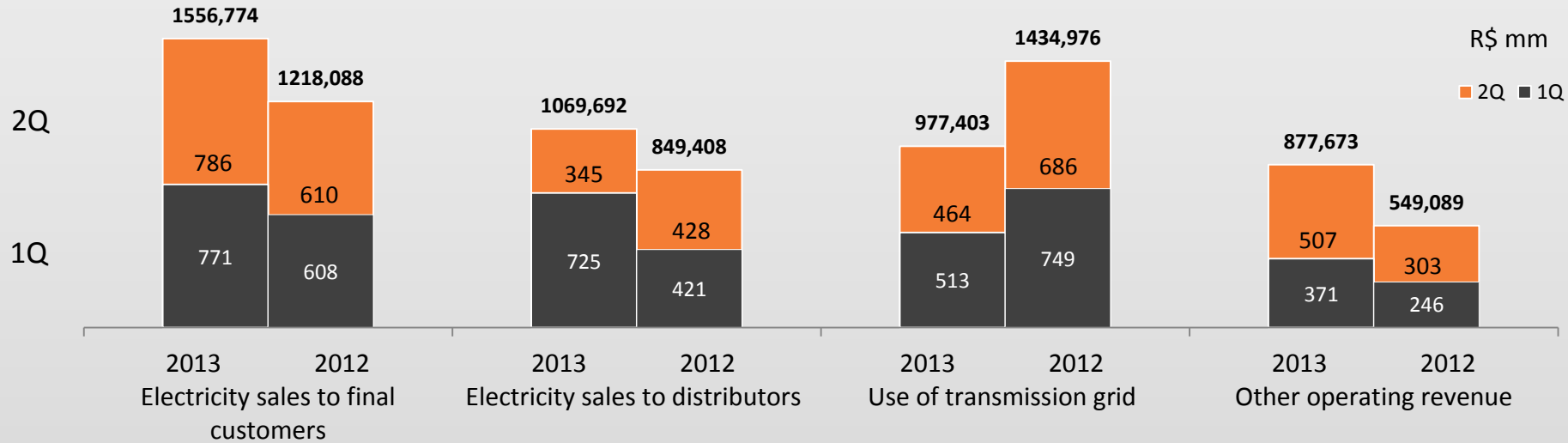
+59.8%

2Q13/ 2Q12 +28.8%

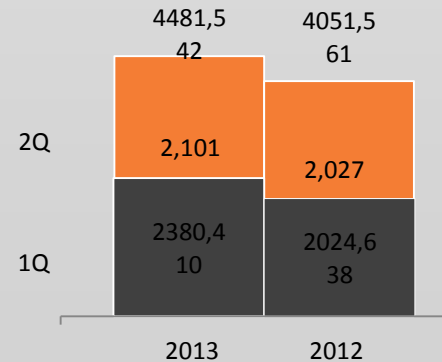
-19.5%

-32.3%

+67.2%



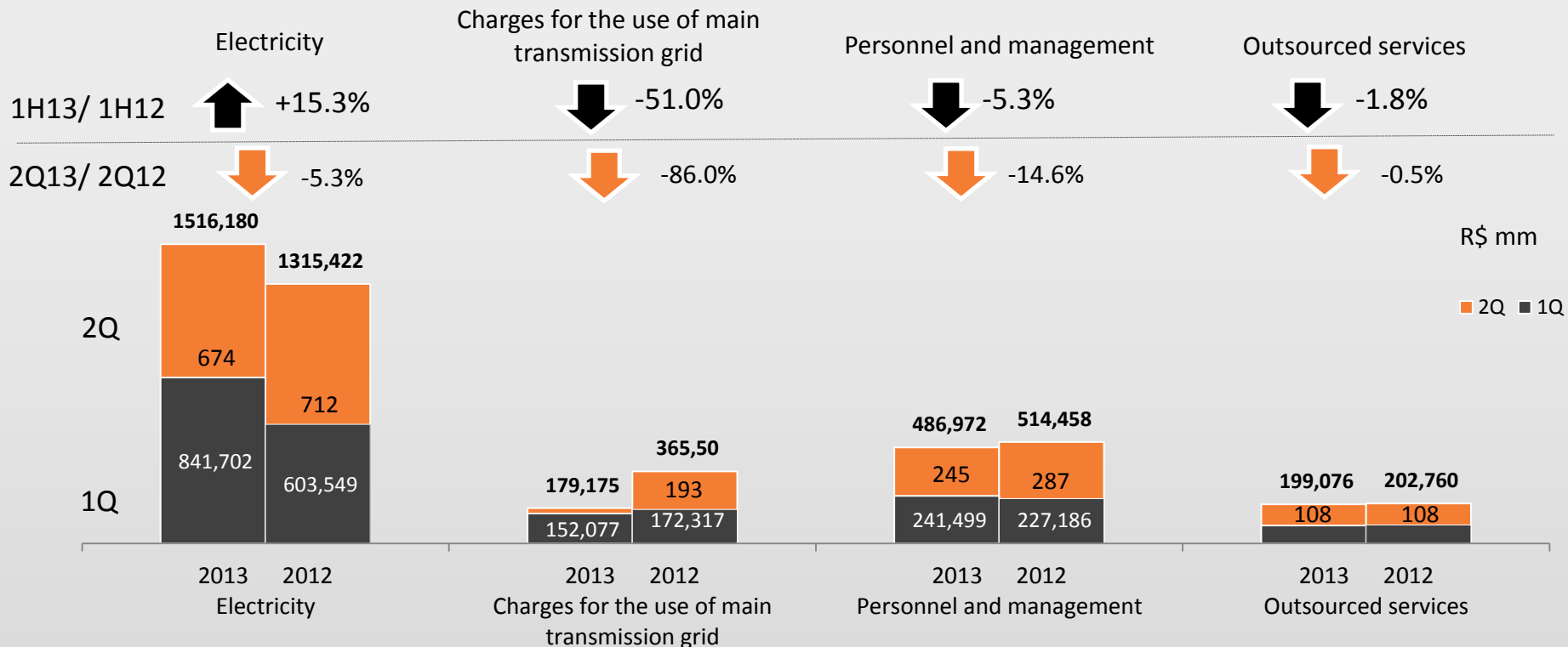
Operating Revenue - Total



1H13/ 1H12 +10.6%

2Q13/ 2Q12 +3.7%

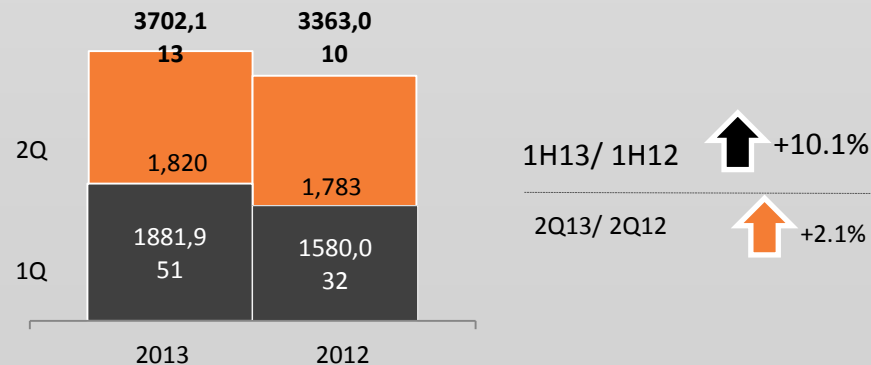
Operating Costs and Expenses



1H13

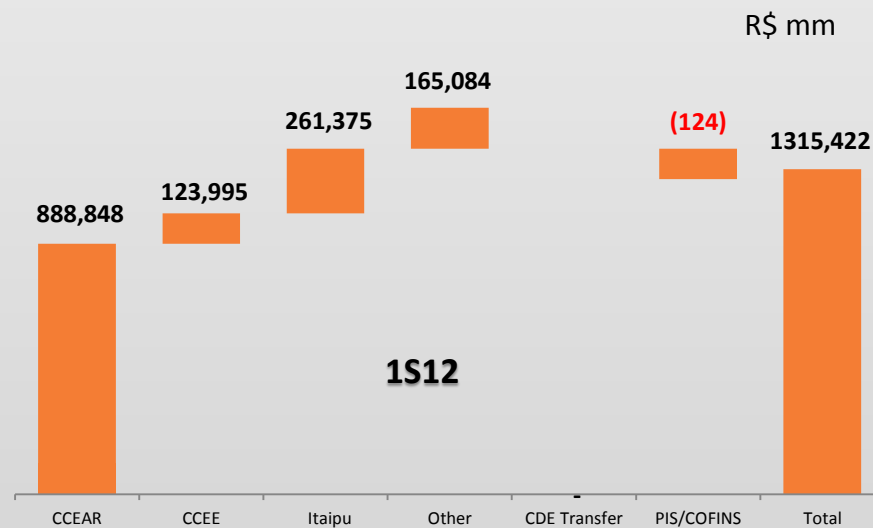
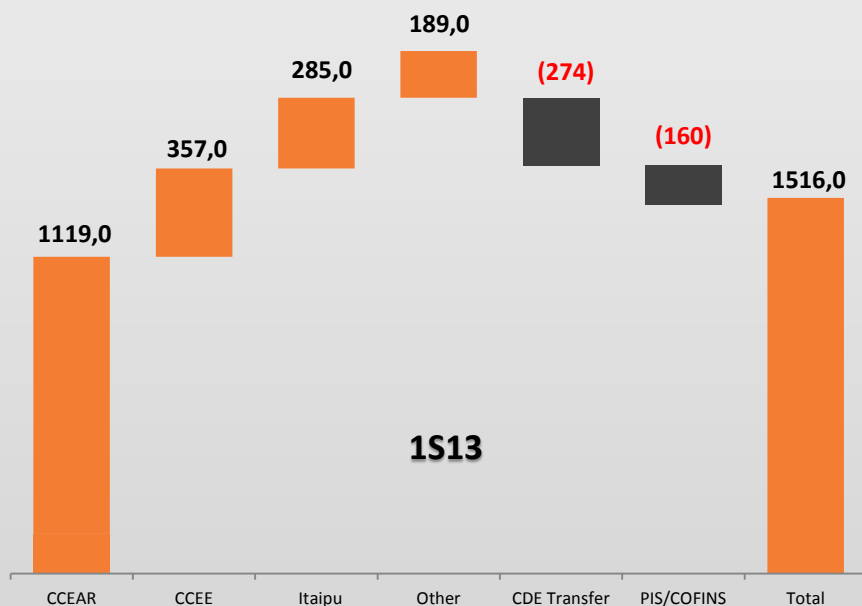


Operating Costs and Expenses - Total



Energy Purchase

	CCEAR	CCEE	Itaipu	Other	Total
1H13/ 1H12	↑ +25.9%	↑ +187.8%	↑ +9.1%	↑ +14.7%	↑ +15.3%
2Q13/ 2Q12	↑ +22.3%	↑ +44.9%	↑ +8.9%	↑ +10.8%	↓ -5.3%



▶ CCEAR

- ▶ Adjustment for inflation
- ▶ New hydroelectric and thermal power agreements
- ▶ Dispatch of thermal power plants

▶ CCEE

- ▶ PLD increase
- ▶ Involuntary exposure

▶ ITAIPU

- ▶ Exchange rate devaluation

PMSO - Copel Distribuição

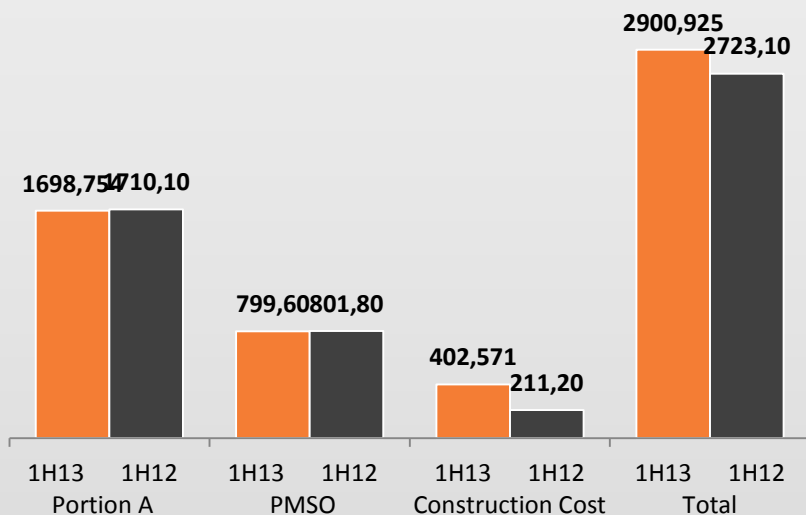
R\$ mm

Portion A PMSO Construction Costs Total
 1H13/ 1H12 ↓ -0.6% ↓ -0.3% ↑ +91.0% ↑ +6.5%

Discretionary cost control

IGP-M: + 6.3%
 (12 months):

PMSO: - 0.3%
 Copel Distribuição:
 1H13/1H12



■ 2Q

COPEL Distribuição	1H13	1H12	%
Costs and Expenses	2,900.9	2,723.0	6.5%
Portion A	1,698.8	1,710.1	- 0.7%
PMSO	799.5	801.6	-0.3%
Construction Costs	402.6	211.2	90.6%

Redundancy Program

	DIS	GeT	Other	Total
1H13	198	41	6	245
Jul.13 - Dec.13	298	139	30	467
In 2013	496	180	36	712



	1H13	1H12	%
P	381.6	399.9	-4.6%
MSO	417.9	401.7	4.0%

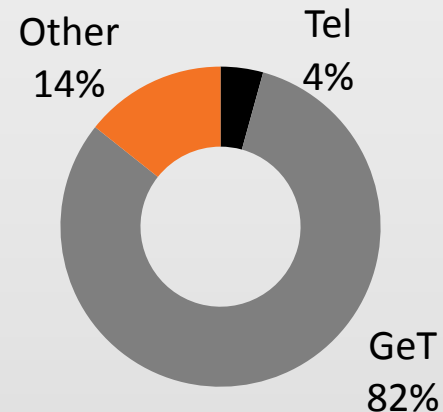
P -- personnel and pension plan
 MSO - material, services and other

EBITDA

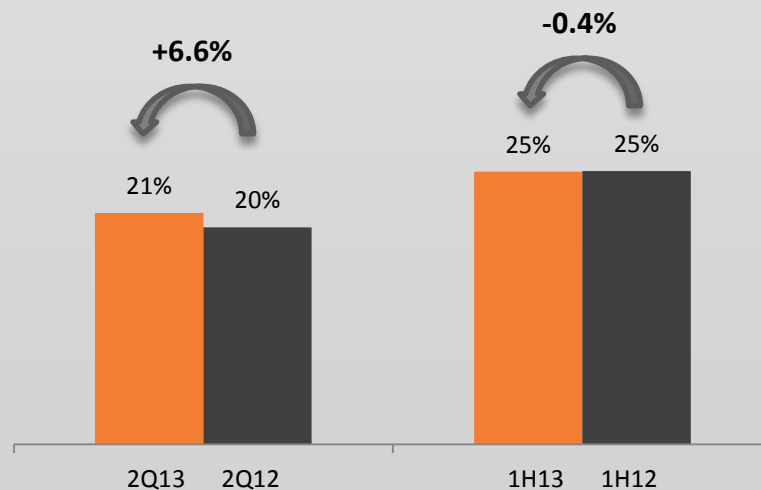
R\$ 1,103.8 mm

EBITDA Breakdown

Subsidiary	EBITDA R\$ mm	1H13/1H12 %
Copel GeT	902.2	32.5
Copel Distribuição	-4.4	(-)
Copel Telecom	47.6	35.9
Other	158.5	7.9
Consolidated	1,103.9	10.4



Consolidated EBITDA margin performance



EBITDA Margin per subsidiary (%)

GeT	Distribuição	Telecom
63.4	-0.2	52.0

Net Income

Net Income Breakdown


Subsidiary	Income R\$ mm	1H13/1H12 %
Copel GeT	555.8	54.2
Copel Distribuição	0.5	-
Copel Telecom	23.1	44.3
Other	70.9	-21.1
Consolidated	650.3	28.8


↑ Sale of Energy in the spot market

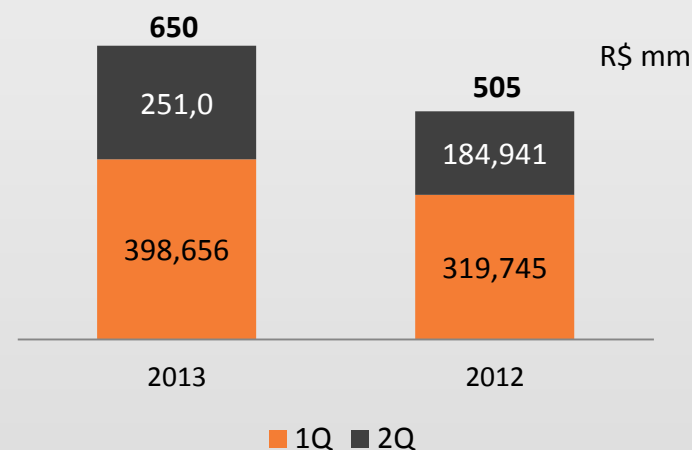
↑ Financial result

Net margin by subsidiary(%)

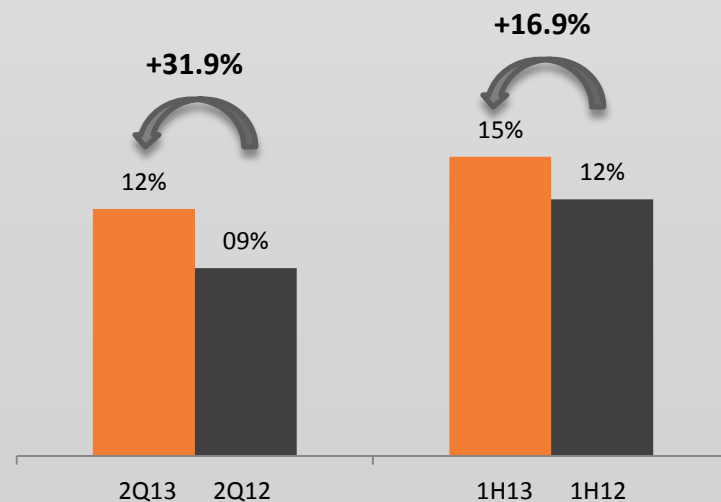
GeT	Distribuição	Telecom
39.0	-	25.3

1H13/ 1H12  +28.9%

2Q13/ 2Q12  +36.1%

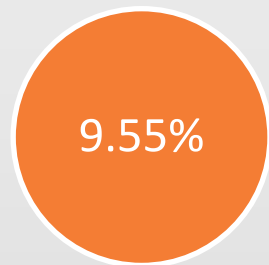


Consolidated net margin performance



Tariff Increase – Copel Distribuição

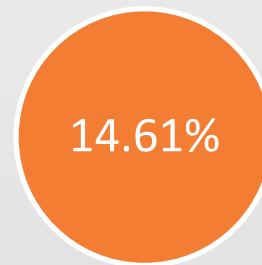
Deferred average
increase



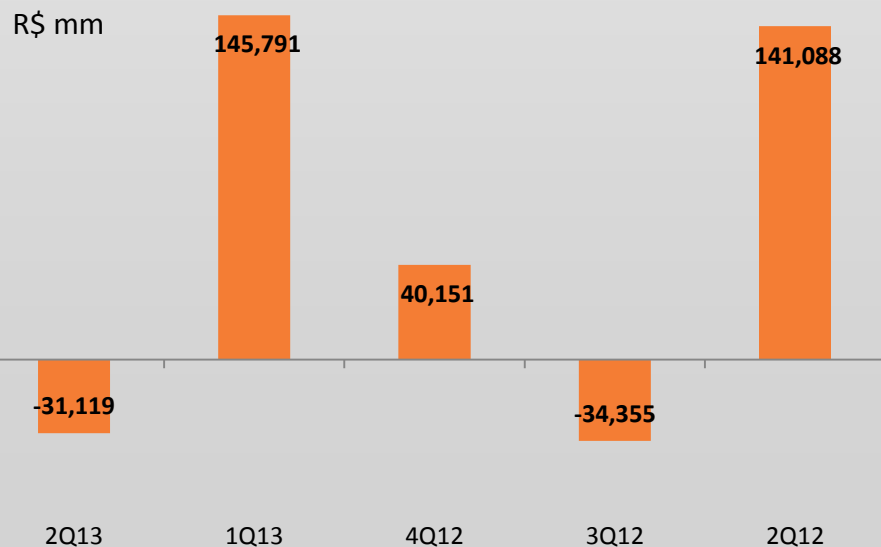
Financial
component*



Average Increase
2013/2014



CVA Effect



In 2Q13

- ▶ Costs incurred in the quarter;
- ▶ Amounts approved in tariff increase in June 2013;
- ▶ Provision relating to June 2013;
- ▶ R\$227.9 million relating to CVA (tariff increase).

* Adjusted at IGPM. To be included in subsequent tariff increase.

New Acquisitions

Wind Farm (RN) – Casa Dos Ventos

Auction	Project	Physical Guarantee (average MW)	Capacity (MW)	Price*	Beginning of supply of energy to distributors	Conclusion of supply of energy to distributors
2nd LFA 2010	Euros IV	13.7	27.0	135.40	Mar/15	Feb/36
	Asa Branca I	13.2	27.0	135.40		
	Asa Branca II	12.8	27.0	135.40		
	Asa Branca III	12.5	27.0	135.40		
4th LER 2011	Santa Maria	15.7	29.7	101.98	Jul/14	Jun/35
	Santa Helena	16.0	29.7	101.98		
	Santo Uriel	9.0	16.2	101.19		
TOTAL		92.9	183.6			

Baixo Iguaçu - PR

Concession Agreement	Assured Energy (average MW)	Capacity (MW)	Price	Concession Term	Beginning of supply of energy to distributors	Conclusion of supply of energy to distributors	Energy Sale	CAPEX (R\$ million)
002/2012 of 20/08/2012	172.8	350	98.98	35 years	Sep-16	Aug-46	70% ACR	1,600

* Historical Price

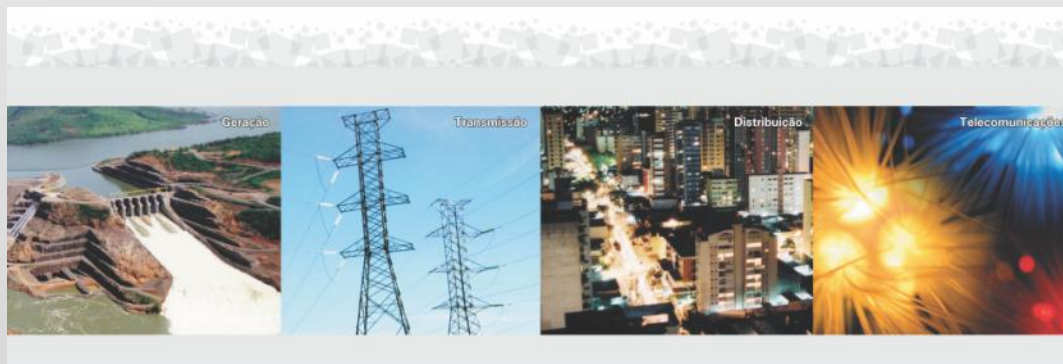
Questions and Answers





COPEL

Pura Energia



Investor Relations

ri@copel.com

+55 41 3222-2027
www.copel.com/ri